

FOURTH QUARTER SECTOR STATISTICS REPORT FOR THE FINANCIAL YEAR 2021/2022 (1ST APRIL – 30TH JUNE 2022)

Direct any queries on the report to: Director/Competition, Tariffs and Market Analysis

Tel: +254-703 042450, +254 -02042450 Email: info@ca.go.ke Website: www.ca.go.ke

Disclaimer:

Although every effort has been made to ensure the accuracy of the data contained in this report, the Authority is not liable for inaccuracies in any of the information contained in this report, which is contingent upon the operators'/service providers' compliance returns.

TABLE OF CONTENTS

| LI | ST OF T | ABLES | iii |
|-----|------------|--|-----|
| LI | ST OF F | IGURES | iii |
| 1. | TELEF | PHONY SERVICES | 1 |
| 1.1 | Mobi | le Services | 1 |
| | 1.1.1 | Mobile (SIM) Subscriptions | 1 |
| | 1.1.2 | Machine-to-Machine Subscriptions | 2 |
| | 1.1.3 | Mobile Money Services | |
| | 1.1.4 | Mobile Phone Devices | 4 |
| | 1.1.5 | Domestic Mobile Voice Traffic (Minutes) | 4 |
| | 1.1.6 | Mobile SMS Traffic | 5 |
| | 1.1.7 | Voice and SMS Traffic per Operator | 5 |
| | 1.1.8 | Market shares in Domestic Mobile Voice and SMS Traffic | 6 |
| | 1.1.9 | Minutes/Month/Subscription vs SMS/Month/Subscription | 7 |
| | 1.1.10 | International Mobile Traffic | 8 |
| | 1.1.11 | Roaming Traffic | 8 |
| | 1.1.12 | Tariffs, Promotions and Special Offers | 9 |
| | 1.1.13 | Mobile Service Revenue and Investment | 9 |
| | 1.1.14 | Employment in the Mobile Sub-Sector | 12 |
| 1.2 | FIXE | D TELEPHONE SERVICE | 12 |
| | 1.2.1 F | Fixed Telephone Subscriptions | 12 |
| | 1.2.2 I | Domestic Fixed Voice Traffic | 12 |
| | 1.2.3 I | nternational Fixed Voice Traffic | 13 |
| 2. | DATA | /INTERNET AND BROADBAND SERVICES | 13 |
| | 2.1 Mo | bile Broadband Subscriptions (3G and 4G) | 14 |
| | 2.2 Fix | ed Data/Internet and Broadband Subscriptions | 14 |
| | 2.2.1 | Fixed Data Subscriptions by Operator | 15 |
| | 2.3 Interr | national Bandwidth | 15 |
| 3 | POSTA | L AND COURIER SEVICES | 16 |
| 4 | BROAI | DCASTING SERVICES | 16 |
| 5 | FREQU | JENCY SPECTRUM MANAGEMENT | 17 |
| 6 | ELECT | RONIC TRANSACTIONS AND CYBERSPACE MANAGEMENT | 17 |
| (| 6.1 Regis | stered Domain Names | 18 |
| (| 6.2 Natio | nal Cyber Space Landscape | 18 |
| | | | |

| 7 | CONCLUSION | 19 |
|---|-------------|----|
| , | COTTOLOGICA | 1, |

| LIST OF TABLES | |
|--|----|
| Table 1: Machine-to-Machine Subscriptions | |
| Table 2: Mobile Money Services | |
| Table 3: Domestic Mobile Voice Traffic | 4 |
| Table 4: Minutes of Use per Call | |
| Table 5: Domestic Mobile Traffic | |
| Table 6: International Mobile Traffic | |
| Table 7: Outbound Roaming Traffic | |
| Table 8: In-bound Roaming Traffic | 9 |
| Table 9: Mobile Service Revenue and Investments | 10 |
| Table 10: Fixed Voice Subscription | 12 |
| Table 11: Domestic Fixed Voice Traffic in Minutes | 13 |
| Table 12: International Fixed Voice Traffic | |
| Table 13: Data and Broadband Subscriptions | 13 |
| Table 14: Fixed Data and Broadband Subscriptions | 15 |
| Table 15: Fixed Data Subscriptions by Operator | 15 |
| Table 16: International Available (Lit/Equip)Internet Bandwidth (Gbps) | 15 |
| Table 17: Courier Items | |
| Table 18: Licensees under Broadcast License Framework | 16 |
| Table 19: Frequency Spectrum Management | 17 |
| Table 20: .KE Domains | 18 |
| Table 21: Cyber Threats Detected | 18 |
| Table 22: Cyber Threat Advisories | 18 |
| | |
| LIST OF FIGURES | |
| Figure 1: Mobile Subscriptions and Penetration | 1 |
| Figure 2: Mobile Subscription per Operator | |
| Figure 3: Mobile Money Services | |
| Figure 4: Mobile Phone Devices | |
| Figure 5: Market Shares in Domestic Mobile Voice and SMS | |
| Figure 6: MoU/Month/Month vs SMS/Month/Subscription | |
| Figure 7: Distribution of Tariffs, Promotions and Special Offers | |
| Figure 8: Revenue per Service | |
| Figure 9: % Shares in Revenue by Operator | |
| Figure 10: Empolyment in Mobile Sub-Sector | |
| Figure 11: Mobile Broadband Subscriptions | |
| Figure 12: Broadcasting Subscriptions | |
| | |

LIST OF ACRONYMS

B2B Business to Business
B2C Business to Customer
C2B Customer to Business
C2G Citizen to Government
DoS Denial-of-Service

DTT Digital Terrestrial Television

DTH Direct to Home

EASSy Eastern Africa Submarine Cable Systems

FTTH/O Fibre-To-The-Home/Office

FY Financial Year
Gbps Gigabits per second

ICTs Information Communication Technologies

KE-CIRT/CC National Kenya Computer Incident Response Team/Coordination Centre

LION2 Lower Indian Ocean Network

Mbps Megabits per second MoU Minutes of Use

MVNO Mobile Virtual Network Operator NCC National Cybersecurity Centre

P2P Person to Person

SEACOM Sea Sub-Marine Communications Limited

SIM Subscriber Identification Module

SMS Short Messaging Service

TEAMS The East African Marine System

LTE Long Term Evolution

UMTS Universal Mobile Telecommunication System

PRELIMINARY NOTES

This report is based on data provided by licensees in the ICT sector as per their license conditions and obligations. The data in this report is subject to review in case of any updates from the licensees.

The Authority has developed and published a manual on definitions and methodologies for collecting and reporting administrative data on Telecommunication indicators in consultation with the International Telecommunications Union (ITU). The Manual is available on https://ca.go.ke/wp-content/uploads/2020/03/ICT-Indicators-Manual-2019-.pdf

SUMMARY OF ICT INDICATORS

This Fourth Quarter Sector Statistics Report for the Financial Year 2021/22 provides the performance and trends in the ICT sector for the period between 1st April and 30th June 2022 in:

- 1. Telephony services
- 2. Data/Internet services
- 3. Postal and Courier services
- 4. Broadcasting services
- 5. Frequency spectrum management
- 6. Electronic transactions and Cyberspace management

| Indicator/Period | Q4 (Apr-Jun 2022) | Q3 (Jan - Mar 2022) | Quarterly Variation (%) | | | | | |
|---|--------------------|---------------------|-------------------------|--|--|--|--|--|
| TELEPHONY SERVICES | | | | | | | | |
| | Subscription To Mo | bile Services | | | | | | |
| Total Mobile (SIM) Subscriptions | 64,673,817 | 64,961,031 | -0.44 | | | | | |
| Machine to Machine (M2M) Subscriptions | 1,341,111 | 1,238,161 | 8.31 | | | | | |
| | Mobile Money Tran | sfer Services | | | | | | |
| Number of Registered Mobile Money Agents | 301,890 | 293,589 | 2.83 | | | | | |
| Mobile Money Subscriptions | 37,218,141 | 36,446,216 | 2.12 | | | | | |
| Value of C2B Transfers in KES | 1,614,081,644,184 | 1,386,297,979,352 | 16.43 | | | | | |
| Value of B2C Transfers in KES | 1,021,052,743,696 | 920,527,602,620 | 10.92 | | | | | |
| Value of B2B Transfers in KES | 2,490,003,624,464 | 2,219,776,335,265 | 12.17 | | | | | |
| Value of G2C Transfers in KES | 310,611,932 | 822,857,114 | -62.25 | | | | | |

| Indicator/Period | Q4 (Apr-Jun 2022) | Q3 (Jan - Mar 2022) | Quarterly Variation (%) |
|---|-------------------|---------------------|-------------------------|
| Value of C2G Transfers in KES | 12,336,661,122 | 13,472,032,235 | -8.43 |
| Number of P2P Transfers | 1,107,170,048 | 1,041,544,760 | 6.30 |
| Value of P2P Transfers in KES | 1,151,904,135,792 | 1,110,239,609,627 | 3.75 |
| Total value of Deposits in KES | 1,434,275,952,629 | 1,257,851,142,039 | 14.03 |
| | Domestic Mobil | le Traffic | |
| Mobile Voice Traffic (Minutes) | | | |
| On-Net Voice Traffic | 16,787,459,739 | 16,745,457,629 | 0.25 |
| Off-Net Voice Traffic | 2,413,468,196 | 2,434,572,630 | -0.87 |
| Mobile Network to Fixed Network | 14,112,698 | 15,826,294 | -10.83 |
| Mobile SMS Traffic | <u> </u> | | |
| SMS On-Net | 12,477,142,312 | 9,718,719,288 | 28.38 |
| SMS Off-Net | 1,493,439,357 | 1,209,464,333 | 23.48 |
| | International Mod | bile Traffic | |
| Mobile Voice Traffic (Minutes) | | | |
| International Incoming Mobile Voice Traffic | 106,116,104 | 106,147,976 | -0.03 |
| International Outgoing Mobile Voice Traffic | 169,821,009 | 164,359,943 | 3.32 |
| Mobile SMS Traffic | <u> </u> | | |
| International Incoming SMS | 9,143,550 | 7,694,724 | 18.83 |
| International Outgoing SMS | 5,111,392 | 4,950,835 | 3.24 |
| | Roaming Ti | raffic | |
| Out-bound Roaming Traffic | | | |
| Out-bound Roaming Incoming Voice Traffic (Minutes) | 125,395,944 | 125,772,981 | -0.30 |
| Out-bound Roaming Outgoing Voice Traffic (Minutes) | 12,450,581 | 14,250,715 | -12.63 |
| Out-bound Roaming Incoming SMS | 41,871,244 | 34,480,916 | 21.43 |

| Indicator/Period | Q4 (Apr-Jun 2022) | Q3 (Jan - Mar 2022) | Quarterly Variation (%) | |
|--|---------------------|---------------------|-------------------------|--|
| Out-bound Roaming Outgoing SMS | 13,608,841 | 19,356,263 | -29.69 | |
| Data Volumes (MB) | 85,857,627 | 62,046,677 | 38.38 | |
| In-bound Roaming Traffic | <u>I</u> | | <u> </u> | |
| In-bound Roaming Incoming Voice Traffic (Minutes) | 33,970,665 | 35,641,719 | -4.69 | |
| In-bound Roaming Outgoing Voice Traffic (Minutes) | 3,558,756 | 3,520,914 | 1.07 | |
| In-bound Roaming Incoming SMS | 27,708,583 | 29,956,990 | -7.51 | |
| In-bound Roaming Outgoing SMS | 1,523,089 | 1,367,989 | 11.34 | |
| Data Volumes (MB) | 121,378,027 | 104,049,977 | 16.65 | |
| | Fixed Voice Sub | scriptions | | |
| Fixed Line Subscriptions | 12,529 | 13,626 | -8.05 | |
| Fixed Wireless Subscriptions | 1,253 | 1,226 | 2.20 | |
| Fixed VoIP Subscriptions | 51,861 | 49,387 | 5.01 | |
| | Domestic Fixed V | oice Traffic | | |
| Fixed line-Fixed line | 94,129 | 104,991 | -10.35 | |
| Fixed Wireless-Fixed Wireless | 295,421 | 292,377 | 1.04 | |
| Fixed to Mobile | 22,430,428 | 21,127,860 | 6.17 | |
| | International Fixed | Voice Traffic | | |
| Incoming Fixed Voice Traffic | 2,707,155 | 3,289,556 | -17.70 | |
| Outgoing Fixed Voice Traffic | 1,387,617 | 1,511,593 | -8.20 | |
| Outgoing Fixed VOIP | 596,912 | 610,776 | -2.27 | |
| DATA/ | INTERNET AND BRO | DADBAND SERVICES | 1 | |
| Total Data/internet subscriptions | 47,644,676 | 46,590,085 | 2.26 | |
| Total Broadband subscriptions | 30,105,197 | 30,251,455 | -0.48 | |

| Indicator/Period | Q4 (Apr-Jun 2022) | Q3 (Jan - Mar 2022) | Quarterly Variation (%) | |
|---|-------------------|---------------------|-------------------------|--|
| Total Available International Bandwidth (Gbps) | 11,605.99 | 10,891.65 | 6.56 | |
| Total Used International Bandwidth (Gbps) | 6,000.58 | 5,262 | 14.04 | |
| ELECTRONIC T | RANSACTIONS AND | CYBER SPACE MANA | GEMENT | |
| . CO.KE Domain | 97,596 | 97,439 | 0.16 | |
| Total Cyber Threats Detected | 92,838,258 | 79,175,429 | 17.26 | |
| Total Cyber Threat Advisories | 1,972,575 | 2,908,755 | -32.18 | |
| | BROADCASTING | SERVICES | | |
| Licensed Commercial Free to Air | 286 | 280 | 2.14 | |
| Licensed Commercial FM radio | 160 | 154 | 3.90 | |
| Licensed Community Free to Air TV | 9 | 9 | 0.00 | |
| Licensed Community FM Radio | 53 | 47 | 12.77 | |
| DTT Subscriptions | 4,283,070 | 4,227,658 | 1.31 | |
| DTH Subscriptions | 1,627,498 | 1,688,607 | -3.62 | |
| Cable Subscriptions | 78,063 | 90,745 | -13.98 | |
| | COURIER SEI | RVICES | | |
| Outgoing Domestic Letters | 290,910 | 280,261 | 3.80 | |
| Outgoing Domestic Courier Items | 1,122,084 | 1,068,674 | 5.00 | |
| International Outgoing Letters | 438,624 | 444,542 | -1.33 | |
| International Incoming Letters | 120,378 | 101,432 | 18.68 | |
| FRE | QUENCY SPECTRU | M MANAGEMENT | | |
| Microwave links Deployed | 198 | 210 | -5.71 | |
| Fixed Links Decommissioned | 357 | 4 | 8825.00 | |

| Indicator/Period | Q4 (Apr-Jun 2022) | Q3 (Jan - Mar 2022) | Quarterly Variation (%) | | | | | |
|---|-------------------|---------------------|-------------------------|--|--|--|--|--|
| FM Sound Broadcasting Frequencies Assigned | 13 | 30 | -56.67 | | | | | |
| POPULATION | | | | | | | | |
| Total Population in Kenya (Millions)* | 49.4 | 49.4 | 0.00 | | | | | |

^{*}Economic Survey 2022

1. TELEPHONY SERVICES

1.1 Mobile Services

1.1.1 Mobile (SIM) Subscriptions

During the Financial Year 2021/22, the mobile telephone service sub-sector was marked by a significant regulatory intervention that involved updating the registration details of all SIM cards in the country. This exercise resulted to deactivation of SIM cards registered under the wrong identification details. Subsequently, active mobile subscriptions declined to 64.7 million in the fourth quarter from 64.9 million recorded during the previous quarter, translating to a mobile (SIM) penetration level of 130.9 per cent.

Figure 1 illustrates the trends in Mobile (SIM) subscriptions and penetration.

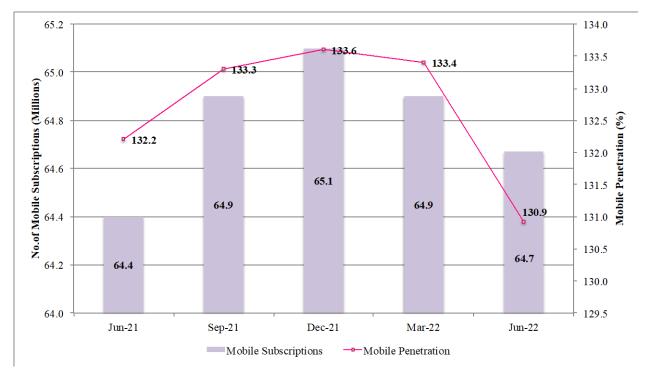


Figure 1: Mobile Subscriptions and Penetration

Figure 2 displays the number of active mobile (SIM) subscriptions per operator by contract type.

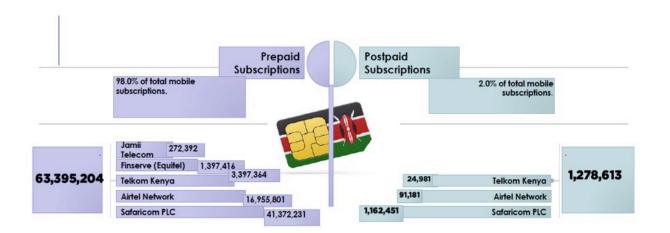


Figure 2: Mobile Subscription per Operator

1.1.2 Machine-to-Machine Subscriptions

Machine-to-Machine (M2M) subscriptions increased by 8.3 per cent to 1.3 million during the reference period, as shown in Table 1.

Table 1: Machine-to-Machine Subscriptions

| Indicator/Period | Jun 22 | Mar 22 | Quarterly Variation (%) | Jun 21 |
|--------------------------|-----------|-----------|----------------------------|---------|
| Machine to Machine (M2M) | 1,341,111 | 1,238,161 | 8.3 | 909,145 |

Source: CA, Operators' Returns.

1.1.3 Mobile Money Services

As of 30th June 2022, mobile money subscriptions maintained an upward trend and recorded 37.2 million, representing a penetration level of 75.3 per cent.

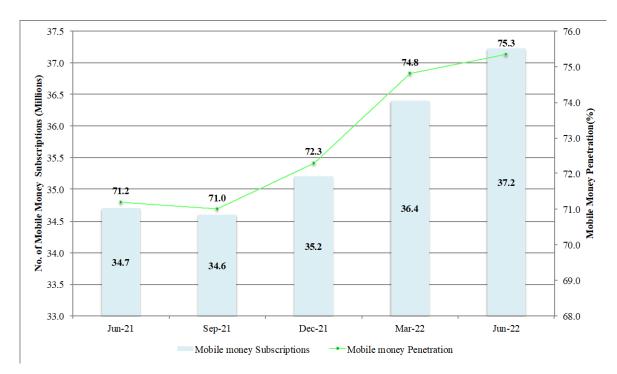


Figure 3: Mobile Money Services

Table 2 shows the mobile money transfer services.

Table 2: Mobile Money Services

| Mobile Money Brand/Indicator | Apr-Jun 22 | Jan-Mar 22 | Quarterly Variation (%) | FY 2021/22 |
|--------------------------------|-------------------|-------------------|-------------------------------|-------------------|
| Agents | 301,890 | 293,589 | 2.8 | 301,890 |
| Value of C2B Transfers in KES | 1,614,081,644,184 | 1,386,297,979,352 | 16.4 | 5,504,230,023,427 |
| Value of B2C Transfers in KES | 1,021,052,743,696 | 920,527,602,620 | 10.9 | 3,659,824,701,713 |
| Value of B2B Transfers in KES | 2,490,003,624,464 | 2,219,776,335,265 | 12.2 | 8,823,687,260,415 |
| Value of G2C Transfers in KES | 310,611,932 | 882,857,114 | -64.8 | 3,987,899,773 |
| Value of C2GTransfers in KES | 12,336,661,122 | 13,472,032,235 | -8.4 | 49,886,263,081 |
| Volume of P2P Transfers | 1,107,170,048 | 1,041,544,760 | 6.3 | 4,071,131,767 |
| Value of P2PTransfers in KES. | 1,151,904,135,792 | 1,110,239,609,627 | 3.8 | 4,471,289,287,199 |
| Total Value of Deposits in KES | 1,434,275,952,629 | 1,257,851,142,039 | 14.0 | 5,126,942,501,437 |

Source: CA, Operators' Returns.

1.1.4 Mobile Phone Devices

The total number of mobile phones connected to mobile networks as of 30th June 2022 was 59.7 million, with feature phones and smartphones accounting for 32.9 and 26.8 million, respectively. The penetration rates for feature phones and smartphones computed as a percentage of the total population were 66.6 and 54.3 per cent, respectively.

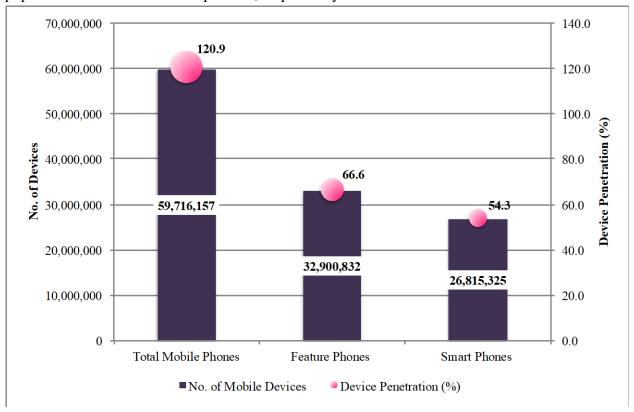


Figure 4: Mobile Phone Devices

1.1.5 Domestic Mobile Voice Traffic (Minutes)

Domestic mobile voice traffic on-net and off-net grew by 0.1 and 0.3 per cent, respectively, during the quarter under review, as shown in Table 3. On the other hand, Mobile to Fixed traffic continued to dwindle owing to the declining number of fixed network subscriptions.

Table 3: Domestic Mobile Voice Traffic

| Mobile Traffic | Apr-Jun 22 | Jan-Mar 22 | Quarterly Variation (%) | FY 2021/22 | FY 2020/21 | Annual Variation (%) |
|---------------------------------------|----------------|----------------|-------------------------------|----------------|----------------|----------------------------|
| Total Outgoing Traffic | 19,215,040,633 | 19,195,856,553 | 0.1 | 79,414,537,964 | 76,826,128,093 | 3.4 |
| On-net | 16,787,459,739 | 16,745,457,629 | 0.3 | 69,600,154,465 | 67,542,508,332 | 3.0 |
| Off-net | 2,413,468,196 | 2,434,572,630 | -2.6 | 9,749,654,524 | 9,217,734,031 | 5.8 |
| Mobile Network to Fixed Network | 14,112,698 | 15,826,294 | -10.8 | 64,728,975 | 65,885,730 | -1.8 |

Source: CA, Operators' Returns,

1.1.1.1. Minutes of Use per Call per Operator

During the quarter under review, the average minutes per on-net and off-net calls remained at 1.6 and 1.0, respectively.

Table 4 outlines the average minutes of use per call by the operator.

Table 4: Minutes of Use per Call

| Period | Apr-Jun 22 | | Jan-M | ar 22 |
|----------------------------------|------------|---------|--------|---------|
| Operator/Indicator | On-net | Off-net | On-net | Off-net |
| Total | 1.6 | 1.0 | 1.6 | 1.0 |
| Safaricom PLC | 1.4 | 1.0 | 1.4 | 1.0 |
| Airtel networks Limited | 2.4 | 1.0 | 2.8 | 1.0 |
| Telkom Kenya Limited | 1.9 | 1.3 | 1.8 | 1.5 |
| Equitel | 2.4 | 1.3 | 2.6 | 1.3 |
| Jamii Telecommunications Limited | 0.1 | 1.2 | 0.1 | 1.2 |

Source: CA, Operators' Returns,

1.1.6 Mobile SMS Traffic

The volume of domestic short messages increased by 27.8 per cent to 13.97 billion from 10.93 billion recorded during the third quarter. This change is attributed to the long school holiday from the end of March to May 22. The ratio of on-net to off-net SMS was 89:11.

1.1.7 Voice and SMS Traffic per Operator

The trends in domestic voice and SMS traffic per operator are shown in Table 5.

Table 5: Domestic Mobile Traffic

| Name of Ope | Name of Operator/Indicator | | Safaricom PLC | Airtel Networks Kenya Limited | TKL | Equitel | JTL | Total |
|---------------|----------------------------|---------|----------------|----------------------------------|-------------|------------|-----------|----------------|
| | | On-net | 11,969,155,430 | 4,618,228,561 | 197,738,018 | 2,305,182 | 32,548 | 16,787,459,739 |
| | Voice | Off-net | 730,584,597 | 1,511,387,896 | 143,717,412 | 26,391,072 | 1,387,219 | 2,413,468,196 |
| Apr-Jun 22 | | Total | 12,699,740,027 | 6,129,616,457 | 341,455,430 | 28,696,254 | 1,419,767 | 19,200,927,935 |
| 22 | | On-net | 11,877,183,302 | 594,838,328 | 3,398,963 | 1,708,789 | 12,930 | 12,477,142,312 |
| | SMS | Off-net | 732,642,225 | 708,346,287 | 48,727,455 | 3,378,512 | 344,878 | 1,493,439,357 |
| | | Total | 12,609,825,527 | 1,303,184,615 | 52,126,418 | 5,087,301 | 357,808 | 13,970,581,669 |
| Jan-Mar 22 | Voice | On-net | 12,279,979,141 | 4,252,837,794 | 210,067,962 | 2,538,671 | 34,061 | 16,745,457,629 |
| 22 | | Off-net | 726,242,962 | 1,505,370,673 | 175,401,788 | 26,222,876 | 1,334,331 | 2,434,572,630 |

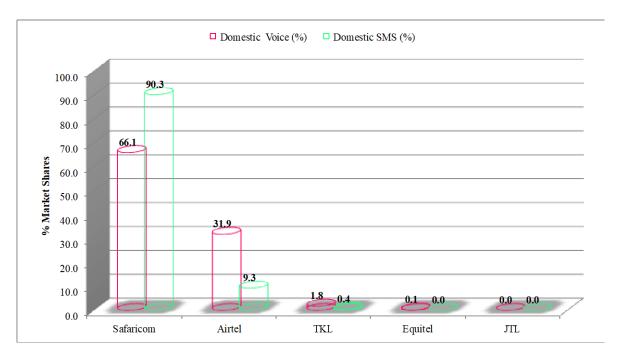
| | | Total | 13,006,222,103 | 5,758,208,467 | 385,469,750 | 28,761,547 | 1,368,392 | 19,180,030,259 |
|---------|-------|---------|----------------|----------------|-------------------|-------------|-----------|----------------|
| | | On-net | 9,202,183,616 | 509,510,385 | 5,689,019 | 1,323,363 | 12,905 | 9,718,719,288 |
| | SMS | Off-net | 575,606,105 | 580,709,965 | 50,005,687 | 2,824,565 | 318,011 | 1,209,464,333 |
| | | Total | 9,777,789,721 | 1,090,220,350 | 55,694,706 | 4,147,928 | 330,916 | 10,928,183,621 |
| | | On net | 51,278,632,632 | 17,510,254,711 | 801,443,156 | 9,695,420 | 128,546 | 69,600,154,465 |
| | Voice | Off-net | 2,966,096,007 | 5,991,246,803 | 692,284,789 | 94,594,285 | 5,432,640 | 9,749,654,524 |
| FY | | Total | 54,244,728,639 | 23,501,501,514 | 1,493,727,94 5 | 104,289,705 | 5,561,186 | 79,349,808,989 |
| 2021/22 | | On-net | 37,568,260,802 | 2,069,102,901 | 20,595,572 | 7,272,355 | 50,133 | 39,665,281,763 |
| | SMS | Off-net | 2,157,056,622 | 2,272,769,941 | 192,416,513 | 17,708,856 | 1,069,875 | 4,641,021,807 |
| | | Total | 39,725,317,424 | 4,341,872,842 | 213,012,085 | 24,981,211 | 1,120,008 | 44,306,303,570 |
| | | On-net | 49,763,276,293 | 16,859,805,950 | 909,573,287 | 9,768,245 | 84,557 | 67,542,508,332 |
| | Voice | Off-net | 2,683,009,548 | 5,638,669,984 | 782,460,529 | 100,921,087 | 3,672,883 | 9,208,734,031 |
| FY | | Total | 52,446,285,841 | 22,498,475,934 | 1,692,033,81 6 | 110,689,332 | 3,757,441 | 76,751,242,363 |
| 2020/21 | | On-net | 48,120,468,650 | 1,603,205,099 | 37,855,852 | 11,463,331 | 33,028 | 49,773,025,960 |
| | SMS | Off-net | 2,194,662,353 | 2,300,219,306 | 214,192,869 | 27,429,710 | 692,742 | 4,737,196,980 |
| | | Total | 50,315,131,003 | 3,903,424,405 | 252,048,721 | 38,893,041 | 725,770 | 54,510,222,940 |

Source: CA, Operators' Returns,

1.1.8 Market shares in Domestic Mobile Voice and SMS Traffic

During the reference period, Safaricom PLC recorded the highest market shares in domestic mobile voice and SMS at 90.3 and 66.3%, respectively. Jamii Telecommunications Ltd recorded the least market shares at 0.0 per cent.

The market shares in domestic mobile voice and SMS are as shown in Figure 5.

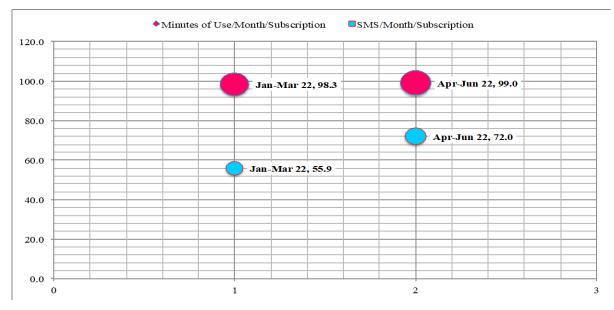


Source: CA, Operators' Returns,

Figure 5: Market Shares in Domestic Mobile Voice and SMS

1.1.9 Minutes/Month/Subscription vs SMS/Month/Subscription

The minutes of use per month per subscription increased to 99.0 from 98.3 minutes recorded during the previous quarter. Similarly, short messages sent per month per subscription increased from 55.9 to 72.0 messages.



Source: CA, Operators' Returns,

Figure 6: MoU/Month/Month vs SMS/Month/Subscription

1.1.10 International Mobile Traffic

Incoming international mobile voice traffic was recorded at 106.1 million, whereas outgoing international mobile voice traffic grew by 3.3 per cent to 169.8 million. Further, both incoming and outgoing international mobile SMS grew by 18.8 and 3.2 per cent to record 9.1 million and 5.1 million messages, respectively.

Table 6: International Mobile Traffic

| Indicator/Period | Region | Apr-Jun 22 | Jan-Mar 22 | Quarterly Variation (%) | FY 2021/22 | FY 2020/21 | Annual Variation (%) |
|---|--------|-------------|-------------|-------------------------------|-------------|-------------|----------------------------|
| T 1T | EAC | 68,015,684 | 67,393,245 | 0.9 | 277,874,733 | 259,297,260 | 7.2 |
| International Incoming Mobile Voice Minutes | Others | 38,100,420 | 38,754,731 | -1.7 | 176,649,417 | 212,291,309 | -16.8 |
| | Total | 106,116,104 | 106,147,976 | 0.0 | 454,524,150 | 471,588,569 | -3.6 |
| T 10 | EAC | 87,887,419 | 83,738,419 | 5.0 | 322,317,803 | 255,195,987 | 26.3 |
| International Outgoing Mobile Voice Minutes | Others | 81,933,590 | 80,621,524 | 1.6 | 295,419,095 | 252,260,068 | 17.1 |
| | Total | 169,821,009 | 164,359,943 | 3.3 | 617,736,898 | 507,456,055 | 21.7 |
| International Incoming Mobile SMS | | 9,143,550 | 7,694,724 | 18.8 | 33,632,492 | 38,035,309 | -11.6 |
| International Outgoing Mobile SMS | | 5,111,392 | 4,950,835 | 3.2 | 20,337,713 | 36,504,569 | -44.3 |

Source: CA, Operators' Returns

1.1.11 Roaming Traffic

The trends in outbound and inbound roaming traffic during the fourth quarter of FY 2021/22 are as shown in Tables 7 and 8 below.

Table 7: Outbound Roaming Traffic

| Country / Indicator | Incoming Voice (Minutes) | Incoming SMS | Outgoing Voice (Minutes) | Outgoing SMS | Data Volumes (MB) |
|------------------------|-----------------------------|-----------------|-----------------------------|--------------|----------------------|
| Uganda | 113,639,256 | 16,468 | 5,018,652 | 2,873,684 | 31,715,959 |
| Tanzania | 256,658 | 12,403,131 | 689,242 | 1,109,275 | 7,606,313 |
| Rwanda | 5,555,480 | - | 551,970 | 256,924 | 2,791,543 |
| Burundi | 3,464 | 509,994 | 2,156 | 17,018 | 13,649 |
| S. Sudan | 4,755,661 | 142,022 | 947,789 | 558,284 | 137,498 |
| EAC Total | 124,210,519 | 13,071,615 | 7,209,809 | 4,815,185 | 42,264,962 |
| Others | 1,185,425 | 28,799,629 | 5,240,772 | 8,793,656 | 43,592,665 |
| Total | 125,395,944 | 41,871,244 | 12,450,581 | 13,608,841 | 85,857,627 |

Source: CA, Operators' Returns,

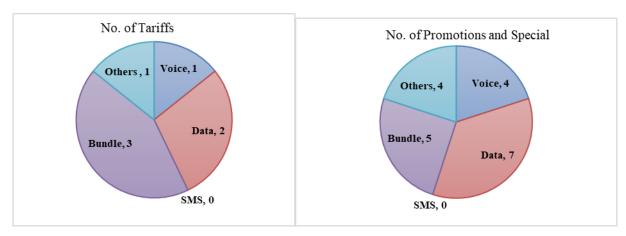
Table 8: In-bound Roaming Traffic

| Country / Indicator | Incoming Voice (Minutes) | Incoming SMS | Outgoing Voice (Minutes) | Outgoing SMS | Data Volumes (MB) |
|------------------------|-----------------------------|--------------|--------------------------------|--------------|----------------------|
| Uganda | 23,353,723 | 3,653,359 | 802,622 | 149,357 | 2,899,557 |
| Tanzania | 92,457 | 9,157,192 | 67,701 | 115,572 | 1,009,032 |
| Rwanda | 2,910,673 | 1,132,665 | 207,953 | 21,561 | 883,824 |
| Burundi | 716 | 7,951 | 562 | 838 | 136 |
| S. Sudan | 6,407,341 | 746,866 | 144,977 | 43,278 | 667,897 |
| EAC Total | 32,764,910 | 14,698,033 | 1,223,815 | 330,606 | 5,460,446 |
| Others | 1,205,755 | 13,010,550 | 2,334,941 | 1,192,483 | 115,917,581 |
| Total | 33,970,665 | 27,708,583 | 3,558,756 | 1,523,089 | 121,378,027 |

Source: CA, Operators' Returns,

1.1.12 Tariffs, Promotions and Special Offers

The number of approved applications for promotions and special offers, and tariffs offered by operators during the referenced period is shown in Figure 7.



Source: CA, filed tariffs, promotions and special offers

Figure 7: Distribution of Tariffs, Promotions and Special Offers

1.1.13 Mobile Service Revenue and Investment

In 2021, mobile services generated revenue of KES 315.0 billion representing an increase of 12.45 per cent compared to 2020. Further, investments in the mobile sub-sector grew by 12.41 per cent to stand at 51.6 billion from 45.9 billion Kenya shillings in 2020.

Table 9: Mobile Service Revenue and Investments

| Indicator/Period | 2021 | 2020 | Annual Variation (%) |
|-------------------------------------|-------|-------|----------------------|
| Mobile Service Revenue * (Billions) | 315.0 | 280.1 | 12.45 |
| Investment (Billions) | 51.6 | 45.9 | 12.41 |

^{*}Voice revenue includes fixed voice revenue from TKL: Data revenue also included fixed data revenue from TKL

The breakdown in revenue based on services is as shown in figure 8 below

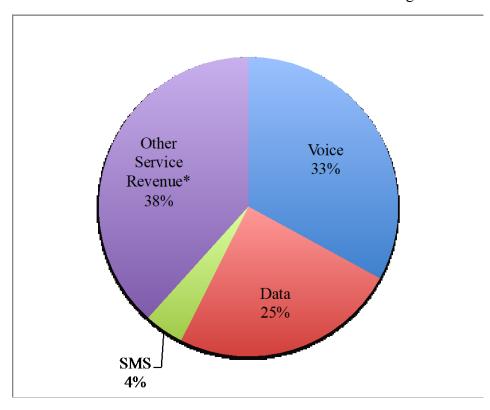


Figure 8: Revenue per Service

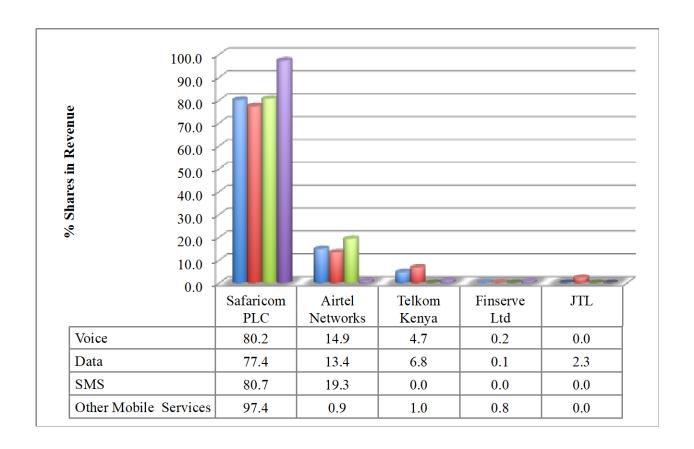


Figure 9: % Shares in Revenue by Operator

Figure 10 shows the five-year trend in employment within the mobile sub-sector

10,000 9,1638,689 8,728 9,000 8,000 7,016 6,907 No. of Employees 7,000 6,000 5,277 4,994 4,822 5,000 3,695 3,689 4,000 3,734 3,886 3,817 3,000 3,327 3,212 2,000 1,000 0 Jun-17 Jun-18 Jun-19 Jun-20 Jun-21

1.1.14 Employment in the Mobile Sub-Sector

Figure 10: Employment in Mobile Sub-Sector

1.2 FIXED TELEPHONE SERVICE

1.2.1 Fixed Telephone Subscriptions

As of 30th June 2022, fixed line subscriptions were 12,529, whereas fixed wireless and VoIP subscriptions grew by 2.2 per cent and 5.0 per cent to post 1,253 and 51,861 subscriptions, respectively, as shown in Table 10.

Table 10: Fixed Voice Subscription

| Subscriptions | Jun 22 | Mar 22 | Quarterly Variation (%) | Jun 21 |
|----------------|--------|--------|----------------------------|--------|
| Fixed Line | 12,529 | 13,626 | -8.1 | 14,691 |
| Fixed Wireless | 1,253 | 1,226 | 2.2 | 1,144 |
| Fixed VoIP | 51,861 | 49,387 | 5.0 | 42,162 |

Source: CA, Operators' Returns

1.2.2 Domestic Fixed Voice Traffic

Domestic fixed voice traffic grew by 6.2 per cent to 22.8 million minutes. Further, traffic within fixed wireless connections grew by 1.0 per cent, whereas traffic within fixed lines declined by 10.3 percent to record 94,129 minutes.

Table 11 shows trends in domestic fixed voice network traffic in minutes.

Table 11: Domestic Fixed Voice Traffic in Minutes

| Domestic Fixed Network Traffic | Apr-Jun 22 | Jan-Mar 22 | Quarterly Variation (%) | FY 2021/22 | FY 2020/21 | Annual Variation (%) |
|---|------------|---------------|-------------------------------|------------|------------|-------------------------|
| Fixed-Fixed | 94,129 | 104,991 | -10.3 | 437,044 | 586,050 | -25.4 |
| Fixed Wireless-Fixed Wireless | 295,421 | 292,377 | 1.0 | 1,149,052 | 1,035,596 | 11.0 |
| Fixed to Mobile* | 22,430,428 | 21,127,860 | 6.2 | 83,370,508 | 53,222,414 | 56.6 |
| Total Domestic Fixed Network Traffic | 22,819,978 | 21,525,228 | 6.0 | 84,956,604 | 54,844,060 | 54.9 |

Source: CA, Operators' Returns, * Revised data

1.2.3 International Fixed Voice Traffic

During the quarter under review, international fixed voice traffic maintained a downward trend, as shown in Table 12.

Table 12: International Fixed Voice Traffic

| Indicator/Period | Apr-Jun 22 | Jan-Mar 22 | Quarterly Variation (%) | FY 2021/22 | FY 2020/21 | Annual Variation (%) |
|--|------------|---------------|-------------------------------|---------------|---------------|----------------------------|
| International Incoming Fixed Network Voice traffic | 2,707,155 | 3,289,556 | -17.7 | 13,354,547 | 18,710,023 | -28.6 |
| International Outgoing Fixed Network Voice traffic | 1,387,617 | 1,511,593 | -8.2 | 5,724,301 | 5,778,352 | -0.9 |
| International Outgoing Fixed VoIP traffic | 596,912 | 610,776 | -2.3 | 2,391,762 | 3,206,992 | -25.4 |

Source: CA, Operators' Returns

2. DATA/INTERNET AND BROADBAND SERVICES

The total number of data/Internet rose by 2.3 per cent to 47.6 million, whereas the number of broadband subscriptions recorded a slight drop of 0.5 per cent to post 30.1 million, as shown in Table 13.

Table 13: Data and Broadband Subscriptions

| Indicator/Period | Jun 22 | Mar 22 | Quarterly Variation (%) | Jun 21 |
|-----------------------------------|------------|------------|-------------------------|------------|
| Total Data/internet subscriptions | 47,644,676 | 46,590,085 | 2.3 | 46,736,549 |
| Total Broadband subscriptions | 30,105,197 | 30,251,455 | -0.5 | 27,481,827 |

Source: CA operator returns,

2.1 Mobile Broadband Subscriptions (3G¹ and 4G²)

At the end of the fourth quarter for the FY 2021/22, 3G broadband subscriptions were recorded at 11.7 million, with 73.1 million(GB) of data volume consumed. 4G mobile broadband subscriptions stood at 17.6 million with 208.1 million (GB) data volume consumed.

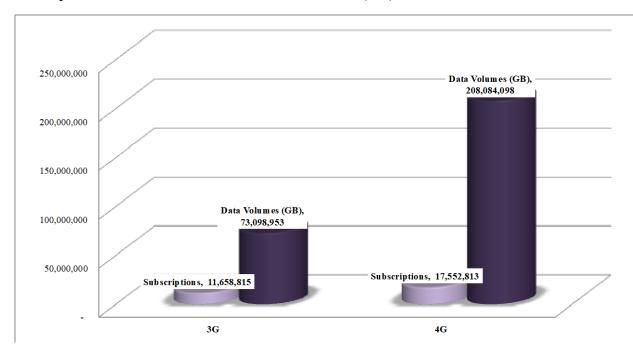


Figure 11: Mobile Broadband Subscriptions

2.2 Fixed Data/Internet and Broadband Subscriptions

Fibre to Home and Office had the highest fixed broadband subscriptions, whereas Satellite recorded the lowest number of broadband subscriptions.

Table 14 shows the technology and speed breakdown of fixed data/Internet subscriptions.

¹ Active 3G mobile-broadband subscriptions refer to the sum of active handset based and computer-based (USB/dongles) SIM Cards that have generated the highest broadband traffic through 3G technologies. It covers actual subscriptions, not potential subscribers, even though the latter may have broadband-enabled handsets. If a subscriber has accessed the Internet through 3G and 4G, the technology where the subscriber has generated the highest traffic will be the one to be counted.

² **Active 4G mobile-broadband subscriptions** refers to the sum of active handset based and computer-based (USB/dongles) SIM Cards that have generated the highest broadband traffic through 4G technology.

Table 14: Fixed Data and Broadband Subscriptions

| Internet Technology/Speeds | <256Kbps | =>256Kbps < 2Mbps | =>2 Mbps <10 Mbps | =>10Mbps <30 Mbps | =>30 Mbps <100Mbps | =>100 Mbps | Totals |
|-------------------------------|----------|----------------------|----------------------|----------------------|-----------------------|---------------|---------|
| Cable Modem | - | - | 66,954 | 129,274 | 15,390 | 511 | 212,129 |
| Copper (DSL) | 7 | 17 | 442 | 341 | 5 | - | 812 |
| FTTH/O | - | 7,580 | 219,279 | 175,520 | 141,601 | 3,871 | 547,851 |
| Fixed Wireless | 7,052 | 7,182 | 134,751 | 2,923 | 1,124 | 479 | 153,511 |
| Satellite | 28 | 239 | 327 | - | - | - | 594 |
| Other Fixed | - | - | 665 | 85 | 25 | 2 | 777 |
| Totals | 7,087 | 15,018 | 422,418 | 308,143 | 158,145 | 4,863 | 915,674 |

Source: CA, Operators' Returns

2.2.1 Fixed Data Subscriptions by Operator

Safaricom PLC recorded the highest market share in fixed data subscriptions at 34.3 per cent, followed by Wananchi Group at 27.9 per cent, as shown in Table 15.

Table 15: Fixed Data Subscriptions by Operator

| Name of Service Provider | Number of data/internet subscriptions | Percentage Market share (%) |
|---|---------------------------------------|-----------------------------|
| Safaricom PLC | 314,120 | 34.3 |
| Wananchi Group (Kenya) Ltd* | 255,906 | 27.9 |
| Jamii Telecommunications Ltd | 200,079 | 21.9 |
| Poa Internet Kenya Ltd | 94,699 | 10.3 |
| Liquid Telecommunications Kenya Limited | 15,024 | 1.6 |
| Mawingu Networks Ltd | 12,574 | 1.4 |
| Dimension Data Solutions East Africa Limited | 12,070 | 1.3 |
| Telkom Kenya Ltd | 4,386 | 0.5 |
| Next Thing Networks Ltd | 900 | 0.1 |
| Other Fixed Service providers | 5,916 | 0.6 |

Source: CA Operators' Returns,* includes Wananchi Group, Wananchi Telecom, ISAT and Simbanet.

2.3 International Bandwidth

The total International Internet bandwidth in the country grew by 6.6 per cent to 11,605.99Gbps. The total utilized bandwidth capacity grew by 14.1 per cent to 6,000.62Gbps, of which 3,924.8Gbps were used in the country and 2,075.82Gbps sold outside the country, as shown in Table 16.

Table 16: International Available (Lit/Equip) Internet Bandwidth (Gbps)

| Indicator/ Operator/Period | Apr-Jun 22 | | Jan-Mar 22 | | Quarterly Variation (%) | Apr-Jun 21 |
|-------------------------------|------------------------|----------|------------|----------|-------------------------------|---------------|
| Total) Bandwidth Capacity | 11,605.99 | | 10,891.65 | | 6.6 | 10,217.46 |
| Undersea | SEACOM 3,920.00 | | SEACOM | 3,920.00 | 0.0 | 3,920.00 |
| Bandwidth | TEAMS | 1,618.00 | TEAMS | 1,618.00 | 0.0 | 1,618.00 |

| Capacity | Telkom | EASSY | 4,750.00 | EASSY | 4,431.00 | 7.2 | 4,120.00 |
|------------------------------------|------------------|------------------|---------------|-----------------|-------------------------|-------|----------|
| | Kenya | Lion 2 | 553.20 | Lion 2 | 657.20 | -15.8 | 554.125 |
| | | DARE 1 | 760.00 | DARE 1 | 260.00 | 192.3 | - |
| Satellite Bandwidth Capacity | 4.99 | | 5.45 | | -8.4 | 5.33 | |
| | 7 | Total Utiliz | ed Bandwidth | Capacity (Gbps) | | | |
| Undersea Bandwidth Capacity | Sold In Kenya | Sold Countrie | in other s | Sold In Kenya | Sold in other Countries | | |
| <u>,</u> , | 3,924.8 | 2, | 075.82 | 3,383.3 | 1,875.82 | 14.1 | 4,572.60 |
| Satellite Internet Capacity | | 2.59 | | 2.89 | | -10.4 | 2.56 |

Source: CA, Operators' Returns

3 POSTAL AND COURIER SERVICES

The volume of domestic letters and courier items rose by 3.8 and 5.0 per cent to register at 290,910 and 1.1 million items, respectively. Table 15 shows the trends in letters and courier items.

Table 17: Courier Items

| Indicator/Period | Apr-Jun 22 | Jan-Mar 22 | Quarterly Variation (%) | FY 2021/22 |
|------------------------------------|------------|------------|----------------------------|------------|
| Outgoing Domestic Letters | 290,910 | 280,261 | 3.8 | 1,129,852 |
| Outgoing Domestic Courier Items | 1,122,084 | 1,068,674 | 5.0 | 4,288,617 |
| International Outgoing Letters | 438,624 | 444,542 | -1.3 | 1,576,419 |
| International Incoming Letters | 120,378 | 101,432 | 18.7 | 404,769 |

Source: CA, Operators' Returns, Data excludes Postal Corporation of Kenya (PCK)

4 BROADCASTING SERVICES

In its mandate to promote and facilitate the development of a diverse range of broadcasting services in Kenya, the Authority issues licenses to service providers continuously. Table 18 provides the number of licensed broadcasters.

Table 18: Licensees under Broadcast License Framework

| Indicator/Period | Jun 22 | Mar 22 | Quarterly Variation (%) |
|--|--------|--------|----------------------------|
| Broadcast Signal Distributor | 2 | 2 | 0.0 |
| Self-Provisioning Broadcast Signal Distributor | 3 | 3 | 0.0 |
| Commercial Free to Air TV | 286 | 280 | 2.1 |
| Community Free to Air TV | 9 | 9 | 0.0 |
| Commercial FM radio | 160 | 154 | 3.9 |
| Community FM Radio | 53 | 47 | 12.8 |
| Subscription Broadcasting Service | 18 | 18 | 0.0 |
| Subscription Management Service | 4 | 4 | 0.0 |
| Landing Rights Authorization | 5 | 5 | 0.0 |

During the quarter under review, subscriptions to broadcasting services declined by 0.3 per cent to 5.9 million from 6.0 million reported in the preceding quarter.

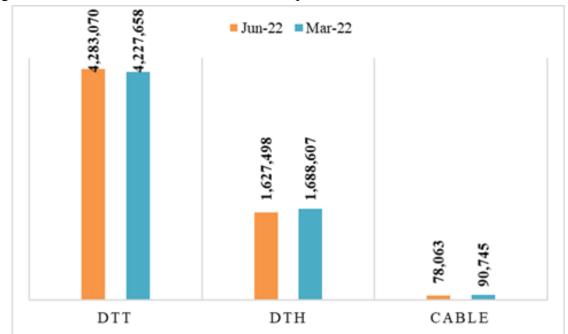


Figure 9 shows the trends for broadband subscriptions.

Source: CA, Operators' Returns

Figure 12: Broadcasting Subscriptions

5 FREQUENCY SPECTRUM MANAGEMENT

The Authority assigned frequencies to various operators to deploy 198 microwave links and processed the decommissioning of 357 fixed links. In addition, the Authority assigned 13 FM sound broadcasting frequencies to broadcasters, as shown in Table 19.

Table 19: Frequency Spectrum Management

| Indicator/Period | Apr-Jun 22 | Jan-Mar 22 |
|--|------------|------------|
| Microwave links Deployed | 198 | 210 |
| Fixed Links Decommissioned | 357 | 4 |
| FM Sound Broadcasting Frequencies Assigned | 13 | 30 |

Source: CA

6 ELECTRONIC TRANSACTIONS AND CYBERSPACE MANAGEMENT

6.1 Registered Domain Names

Table 20 illustrates the various sub-domains and their respective users as of 30th June 2022.

Table 20: .KE Domains

| SUB-DOMAIN | | Jun 22 | | | |
|-------------|-------------------------------------|-----------------|---------|--|--|
| | USER | Number of Users | % Users | | |
| CO.KE | Companies | 86,983 | 89.13 | | |
| OR.KE | Non-Profit-Making Organizations | 1,891 | 1.94 | | |
| AC.KE | Institutions of Higher Education | 1,052 | 1.08 | | |
| SC.KE | Lower and Middle-Level Institutions | 1,111 | 1.14 | | |
| NE.KE | Personal Websites and E-mail | 46 | 0.05 | | |
| ME.KE | Personal Websites and E-mail | 1,247 | 1.28 | | |
| MOBI.KE | Mobile Content | 33 | 0.03 | | |
| INFO.KE | Information | 136 | 0.14 | | |
| GO.KE | Government Institutions | 624 | 0.64 | | |
| . <i>KE</i> | Second level | 4,473 | 4.57 | | |
| Total | | 97,596 | 100.00 | | |

Source: CA, Operators' Returns.

6.2 National Cyber Space Landscape

The trends in cyber threats detected and advisories are shown in Tables 19 and 21, respectively.

Table 21: Cyber Threats Detected

| Indicator/Period | Apr-Jun 22 | Jan-Mar 22 | Quarterly Variation (%) | FY 2021/22 | FY 2020/21 | Annual Variation (%) |
|----------------------------|------------|------------|-------------------------------|-------------|-------------|----------------------------|
| Malware | 44,360,305 | 37,012,510 | 19.9 | 218,639,597 | 122,524,531 | 78.4 |
| DDOS/Botnet | 22,424,457 | 19,695,287 | 13.9 | 120,064,763 | 17,668,736 | 579.5 |
| Web Application Attacks | 204,592 | 324,836 | -37.0 | 1,231,271 | 16,236,587 | -92.4 |
| System vulnerabilities | 25,848,904 | 22,142,796 | 16.7 | 104,120,175 | 1,974,698 | 5,172.7 |
| Totals | 92,838,258 | 79,175,429 | 17.3 | 444,055,806 | 158,404,552 | 180.3 |

Source: National KE-CIRT/CC

Table 22: Cyber Threat Advisories

| Cyber Threat Advisories | Apr-Jun 22 | Jan-Mar 22 | Quarterly Variation (%) | FY 2021/22 | FY 2020/21 | Annual Variation (%) |
|----------------------------|------------|------------|-------------------------------|---------------|---------------|----------------------------|
| Malware | 57,891 | 54,643 | 5.9 | 193,595 | 5,531 | 3,400.2 |
| Botnet | 19,860 | 25,252 | -21.4 | 84,087 | 1,258 | 6,584.2 |
| Web Application Attacks | 23,169 | 28,848 | -19.7 | 80,035 | 1,420 | 5,536.3 |
| System Vulnerabilities | 1,871,655 | 2,799,688 | -33.1 | 7,615,412 | 85,487 | 8,808.3 |
| Totals | 1,972,575 | 2,908,431 | -32.2 | 7,973,129 | 93,696 | 8,409.6 |

Source: National KE-CIRT/CC

7 CONCLUSION

The ICT sector has continued to grow as more services move to digital space, contributing to increased demand and consumption of telecommunication services. This growth has been supported mainly by the availability of Internet services that are becoming more accessible across the country. Further, cashless payments for financial transactions are widely used with MNOs integrating their mobile money services and businesses adopting mobile payment platforms in their daily operations. The sector is expected to grow exponentially with increased adoption of ICTs and the Authority's efforts to close the digital divide.