

12th February, 2024

Addendum No. 1

To All Bidders,

REF: CLARIFICATIONS FOR TENDER ON SUPPLY, DELIVERY, INSTALLATION AND MAINTENANCE OF A DATA LEAKAGE PREVENTION (DLP) SOLUTION -

Please refer to the above-mentioned tender that was advertised through MY GOV on 23rd January 2023.

In accordance with clause 7.1 of the tender document available on our website, and the supplier's portal (PPIP), the Authority hereby provides responses to the clarifications sought by some prospective bidders as indicated in table 1 below: -

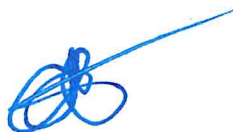
NO.	BIDDER'S QUERY	CA'S RESPONSE
1.	Technical evaluation stage part B indicates a requirement for Data Classification, but the data classification line item is missing from the financial proposal Format (summary of costs). Please clarify on this.	<p>i. The requirements for <u>Data Classification</u> MUST be included in the financial options indicated in the Financial Proposal Format (Summary of Costs)</p> <p>ii. Bidder MUST factor in all the financial implication in the FINANCIAL PROPOSAL FORMAT (SUMMARY OF COSTS) Table</p>
2.	Technical evaluation stage part C indicates a requirement for Data Visibility, but the data Visibility line item is missing from the financial proposal Format (summary of costs). Please clarify on this.	<p>i. The requirements for <u>Data Visibility</u> MUST be part and parcel of the package including any licensing as indicated in the Financial Proposal Format (Summary of Costs)</p> <p>ii. Bidder MUST factor in all the financial implication in the FINANCIAL PROPOSAL FORMAT (SUMMARY OF COSTS) Table</p>
3.	The Technical Capacity Evaluation part 3.1 requires the project manager to have a Master's degree in education. Confirm this is the case?	<p>This requirement has been <u>amended</u> to read as follows:</p> <p>"Minimum of a Degree holder from a recognized university"</p>
4.	The technical evaluation table at some point mentions FORCEPOINT ONE. Is the Authority only considering a solution by Forcepoint?	<p>The Authority shall consider any DLP solution that meets all the requirements specified in the Tender document.</p> <p>The requirement for FORCEPOINT ONE only is hereby dropped.</p>
5.	Does the customer have existing Red Hat Linux server licenses if so (which version)?	The Authority has a minimum of Oracle Linux 8

NO.	BIDDER'S QUERY	CA'S RESPONSE
6.	Does the customer have existing Azure Hosting license?	<p><i>The Authority does not have an existing Azure Hosting license. The Bidder Must factor in all licenses with any cost implication in the options provided in the</i></p> <p>FINANCIAL PROPOSAL FORMAT (SUMMARY OF COSTS) Table</p>
7.	Does the customer have SQL Enterprise license?	<p><i>As specified under Data Visibility Section item no. 3 as extracted below, the solution MUST be an all in one package.</i></p> <div style="border: 1px solid black; padding: 5px; margin: 10px 0;"> <p>3.The solution should not require additional licences for Databases – The solution should be an all in one package</p> </div> <p><i>Bidder MUST factor in all licenses with any cost implication in the options provided in the</i></p> <p>FINANCIAL PROPOSAL FORMAT (SUMMARY OF COSTS) Table</p>
8.	Does the customer have existing OS (which versions of windows servers)?	<p><i>The Authority has a minimum of Windows Server 2016 Data Centre Operating System (OS).</i></p>
9.	Does the customer have an existing data classification tool like MIP?	<p><i>The Authority does not have an existing data classification tool</i></p>
10.	What is the total number of users in your organization?	<p><i>A minimum of 200 users</i></p>
11.	Do you have multiple sites in your network? Please provide the number of users, physical location, and connectivity between sites.	<p><i>No, Single site is maintained</i></p>
12.	How many Internet Gateways are present in the network? Are remote offices using the HQ internet gateway?	<p><i>One (1) Internet Gateway at the HQs</i></p> <p><i>No, there are four (4) remote/Regional offices each with its own Gateway i.e. a total of five (5) Internet Gateways</i></p>
13.	How many Mail Gateways are present in the network? If possible, please provide mail setup details.	<p><i>One (1) Mail Gateway</i></p> <p><i>Mail setup details shall be provided during the deployment</i></p>
14.	What is the total number of endpoints and Windows servers available? Are there any Linux-based endpoints? If yes, please specify the OS details.	<p><i>i. Total number of endpoints: The Solution MUST be able to cover at least three (3) devices/endpoints per user</i></p> <p><i>ii. Windows Servers available: Approximately 50 both physical and virtual Servers combined</i></p> <p><i>iii. The environment consists of endpoints running on Microsoft Windows, Linux, MacOS, iOS, Android</i></p>
15.	Are there any data stores in the cloud, for example, SharePoint Online, OneDrive, etc.? Kindly name all major cloud-based data stores.	<p><i>i. There are data stores on-premise and, with a plan of migrating them to the Cloud</i></p>

NO.	BIDDER'S QUERY	CA'S RESPONSE
		<p>ii. <i>The proposed solution MUST be compatible with Microsoft Online Solutions e.g. Microsoft 365, Office 365, SharePoint among others</i></p> <p>iii. <i>Bidder shall conduct integration with the Microsoft Online Solutions e.g. Microsoft 365, Office 365, SharePoint among others</i></p>
16.	What is the estimated number of emails per second or minute (both inbound and outbound) transferred via the email gateway during peak hours?	<i>Approximately about 50 emails/minute inbound and outbound during peak hours</i>
17.	Do you perform SSL inspection(s) in the network to monitor encrypted traffic?	<i>No, but a valid SSL Certificate for the email system is in place</i>
18.	Does your environment support setting up virtual machines? Please provide details of the virtualization technology used, if possible.	<i>Yes, Virtualization technologies are supported for Hyper V and VM Ware. Details shall be provided during deployment</i>
19.	Do you wish to protect against sensitive data leaks over mail used by mobile devices via ActiveSync?	<i>Yes data leaks over mail clients on mobile/portable devices MUST be inclusive</i>
20.	Are you looking to protect emails hosted on Microsoft Office 365?	<p>i. <i>The Email system is currently hosted On-Premise</i></p> <p>ii. <i>The proposed solution MUST be compatible with Microsoft Online Solutions e.g. Microsoft 365, Office 365, SharePoint among others</i></p> <p>iii. <i>Bidder shall conduct integration with the Microsoft Online Solutions e.g. Microsoft 365, Office 365, SharePoint among others</i></p>
21.	Do you prefer direct Forcepoint Professional Services, or can we provide services from our local partners/ distributors?	<i>The proposed DLP Solution from the OEM of choice MUST have local support for all the Services</i>
22.	Is the quote required for 1-year or 3-year options?	<i>One (1) year quote is required as extracted below and for the quantities outlined:</i>

NO.	BIDDER'S QUERY	CA'S RESPONSE																				
		<p style="text-align: center;">FINANCIAL PROPOSAL FORMAT (SUMMARY OF COSTS)</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th data-bbox="788 304 884 383">No</th> <th data-bbox="884 304 1102 383">Items/Services</th> <th data-bbox="1102 304 1394 383">Description of Services</th> <th data-bbox="1394 304 1474 383">Qty</th> <th data-bbox="1474 304 1522 383">Un Ksl VA</th> </tr> </thead> <tbody> <tr> <td data-bbox="788 383 884 495">1.</td> <td data-bbox="884 383 1102 495">One-time installation and deployment of a Data Loss</td> <td data-bbox="1102 383 1394 495">Data Loss Prevention Core Package. Subscription License with Support, User. One (1) Year</td> <td data-bbox="1394 383 1474 495">200</td> <td data-bbox="1474 383 1522 495"></td> </tr> <tr> <td data-bbox="788 495 884 607">2.</td> <td data-bbox="884 495 1102 607">Prevention (DLP) Solution</td> <td data-bbox="1102 495 1394 607">Data Loss Prevention Cloud Package. Subscription License with Support, User. One (1) Year</td> <td data-bbox="1394 495 1474 607">200</td> <td data-bbox="1474 495 1522 607"></td> </tr> <tr> <td data-bbox="788 607 884 734">3.</td> <td data-bbox="884 607 1102 734"></td> <td data-bbox="1102 607 1394 734">Oracle Standard Edition 2 for Data Loss Prevention. Subscription License with Support, CPUs One (1) Year</td> <td data-bbox="1394 607 1474 734">1</td> <td data-bbox="1474 607 1522 734"></td> </tr> </tbody> </table>	No	Items/Services	Description of Services	Qty	Un Ksl VA	1.	One-time installation and deployment of a Data Loss	Data Loss Prevention Core Package. Subscription License with Support, User. One (1) Year	200		2.	Prevention (DLP) Solution	Data Loss Prevention Cloud Package. Subscription License with Support, User. One (1) Year	200		3.		Oracle Standard Edition 2 for Data Loss Prevention. Subscription License with Support, CPUs One (1) Year	1	
No	Items/Services	Description of Services	Qty	Un Ksl VA																		
1.	One-time installation and deployment of a Data Loss	Data Loss Prevention Core Package. Subscription License with Support, User. One (1) Year	200																			
2.	Prevention (DLP) Solution	Data Loss Prevention Cloud Package. Subscription License with Support, User. One (1) Year	200																			
3.		Oracle Standard Edition 2 for Data Loss Prevention. Subscription License with Support, CPUs One (1) Year	1																			
23.	Regarding Data Discovery, what is the amount of data to scan (ideally in GB)?	<p><i>i. Approximately for about 50 emails/minute inbound and outbound with average of 1Mb attachments. The DLP Solution MUST also be able to Scan data at Rest as well as data in motion (Emails)</i></p> <p><i>ii. However, the proposed DLP Solution MUST be scalable for future needs as the business grows</i></p> <p><i>iii. The proposed solution MUST be compatible with Microsoft Online Solutions e.g. Microsoft 365, Office 365, SharePoint among others</i></p> <p><i>iv. Bidder shall conduct integration with the Microsoft Online Solutions e.g. Microsoft 365, Office 365, SharePoint among others</i></p>																				
24.	Regarding Data Discovery, what is the targeted time for the data discovery task?	<i>This shall be a customizable feature during deployment in relation to the Solution's performance needs</i>																				
25.	Regarding Data Discovery, what is the total number of endpoints requiring data discovery?	<i>Minimum of least three (3) devices/endpoints per user but the proposed DLP Solution MUST be scalable for future needs as the business grows</i>																				

ALL other conditions of the tender remain unchanged.



Philip Kiplagat
FOR: DIRECTOR GENERAL