

Ref. No: CA/SCM/OT/38/2024-2025

April 3<sup>rd</sup> , 2025

Addendum No. 2

To All Bidders,

**OPEN NATIONAL TENDER FOR PROVISION OF TELECOMMUNICATIONS  
CELLULAR MOBILE NETWORK INFRASTRUCTURE AND SERVICES IN THE  
UNSERVED AND UNDERSERVED AREAS OF KENYA- PHASE 4**

This has reference to the above-mentioned tender.

Pursuant to ITT 9.1 of the tender document downloaded from the website by prospective bidders, we wish to respond to the clarifications sought as follows: -

| Item                                   | Bidders Request for clarifications   | CA response  |
|--|--|--|
| Extension of the tender closing period | We request that the tender period be extended by a period of one month from the published closing date of Wednesday 9 <sup>th</sup> April to 2025.   | The Authority has considered your request and has extended the closing date from <b>April 9<sup>th</sup>, 2025</b> , to <b>May 6<sup>th</sup> 2025</b> at 10.30 am (East African Time) to enable bidders submit responsive bids. |
| Enhanced Security Features             | Kindly share the proposed security infrastructure plans required to boost security around the sites  | The Authority will share the Security Risk Assessments framework and requirements, more so the blueprint for the sites in insecure areas as a separate file ( <i>Attached herewith are the documentation</i> ).                  |
| Mandatory requirement                  | We note below requirement.<br>“Must attach a valid NFP-T1 license booklet, or a valid NFP Compliance Certificate issued by communications Authority of Kenya” (CA)<br><i>We request that the MNOs who had their operating licenses extended by the Authority via a letter have this formally acknowledge</i> | The letter of extension of MNO operating NFP T1 license issued by the Authority will be accepted for purposes of evaluation.   |
| Technical and operational              | We propose that the following requirement be shelved.<br>“Business plan (including a   | This requirement has been shelved.   |

| Item                          | Bidders Request for clarifications  | CA response  |
|-------------------------------|---|--|
| compliance of macro sites     | financial model) for years 1 through 5 (depending on the service providers model) for providing the proposed services on a per lot, average or total basis. This must show expected revenues, capital and operating costs, to demonstrate the approximate size of subsidy required for each lot to be viable with subsidy |  |
|                               | On page 35, we note that the listed requirements are listed as a<br>b<br>e<br>f<br>advise if this is okay or requirement (c and d) were omitted   | The numbering was in error and therefore should flow sequentially  |
| Pre-bidder Conference minutes |   | Minutes for the Pre bidders conference meeting held on <b>20<sup>th</sup> March 2025</b> have been uploaded in the CA website and PPIP portal. |

**ALL other conditions of the initial tender remain unchanged.**

Yours Faithfully,



**Peter Mwangi - DSCM**  
**FOR: DIRECTOR GENERAL /CEO**