

REVISED POSTAL AND COURIER MARKET STRUCTURE

	Licence Category	Scope of the Licence	Licence Term (Years)	Licence Application Fee (KES)	Initial Licence Fees (KES)	Annual Operating Fees (KES)	Universal Service Levy (KES)
1.	Public Postal Operator	This Licence is issued to the designated Public Postal Licensee for the provision of basic postal services, and for the fulfillment of any other public service and international obligations that may be assigned under the Licence.	15	5,000	1,500,000	500,000	0.5% of Annual Gross Turnover of audited accounts
2.	International Courier Operator	This Licence category allows for the provision of International inbound and outbound postal and courier services to and from Kenya. This licence also includes the scope of the National Courier Operator Licence.	10	5,000	100,000	100,000 or 0.4% of Annual Gross Turnover of audited accounts, whichever is higher	0.5% of Annual Gross Turnover of audited accounts
3.	National Courier Operator	This Licence category is for the provision of National Postal and Courier services within the boundaries of Kenya. This licence can be issued to individual entities as well as to associations or saccos bringing together individual riders or service delivery providers.	10	5,000	30,000	30,000 or 0.4% of Gross Annual Turnover of audited accounts, whichever is higher	0.5% of Annual Gross Turnover of audited accounts
4.	Courier Hailing Service Provider	The Licence category is for the provision and operation of platforms that link consumers with licensed courier operators to facilitate the collection, conveyance, dispatch, handling, and delivery of postal and courier articles. The courier hailing platforms facilitate logistics of collection, conveyance, dispatch, handling, and delivery of postal and courier articles through specialized digital platforms/systems	10	5,000	100,000	100,000 or 0.4% of Gross Annual Turnover of audited accounts, whichever is higher	0.5% of Annual Gross Turnover of audited accounts

